



Details

- Client size: Mid-sized Company.
- Country: UK
- Sector: Film and Television
- Licenses: 350
- Solution: Panda Security for Enterprise

Benefits

- **Single console allows** administrator to manage risks by offering real-time information to keep them constantly alert to the latest threats.
- **Saves time**
Forgets about losing time on reconfiguring and making sure signature files are up to date on employee's desktops.
- **Customer Service**
Some from Panda will be always on the line to provide their expertise and assistance.
- **Remote workers**
Panda provides a remote depository, ensuring that staff working remotely can access all configuration updates from the local repository.
- **Protects against virus and spam**
This solution not only protects you against viruses but also includes spam protection.

Panda Security for Enterprise

"Panda Security for Enterprise fulfils all our requirements and more. We look forward to continuing our relationship with them long term".

Rob Atkinson, IT Manager Sunset+Vine

Panda Security for Enterprise shines bright for Sunset+Vine

Sunset+Vine operates in 6 sites across the UK with some 350 users, with only three employees managing the IT desktop, infrastructure and help desk support. With such a small team, the organisation was looking into various ways to monitor and manage their security system through a hassle-free centralised management console after previously deploying McAfee's Anti-Virus security product. According to Sunset+Vine's UK IT manager Rob Atkinson, the organisation ran into numerous configuration, maintenance and customer service issues with McAfee's central repository system, "Updates never came out as quickly as we wanted them to, and we knew that there were other solutions on the market that could detect new threats that the McAfee solution was not picking up. McAfee's customer support was non-existent, it was just impossible to get hold of anyone unless there was a major outbreak."

After three years of poor customer support and failure to deliver the required configuration and signature file upgrades that their system demanded, the organisation decided to explore the market for an alternative all-in-one Antivirus solution that eliminated the need to purchase additional security products.

The search for a one size fits all solution

When Atkinson began his search for a replacement market solution, he found that no one vendor, aside from Panda Security, could provide a product that was both easy to install and could manage all types of protection such as antivirus –exchange, desktop files and email from one single management console. He was also looking for something that could remove the need to manually reconfigure and update employee signature files. After an intense market research process, Atkinson decided on Panda Security for Enterprise, a solution which provided him with complete file, email, desktop and laptop security in addition to monitoring live web threats such as viruses, spyware and worms under a single centralised management system.

Panda delivers under pressure

Prior to the deployment of Panda Security for Enterprise, Atkinson decided to carry out a dummy virus test to measure the performance levels before rolling it out to the entire organisation. The process involved sending a real virus onto four employee laptops. They then used the results to see whether Panda Security for Enterprise performed better than their former solution. "Panda Security for Enterprise was installed onto four laptops to test that the solution was working and was robust enough to repel the virus. It went so smoothly that we decided to roll it out to all employees after the test was completed."

The results found that although their previous product located all of the expected threats, it failed to pick up one new threat. Atkinson continues: "With Panda Security for Enterprise live performance monitoring feature, we were able to pick up a new threat that the McAfee solution failed to detect."



About Sunset+Vine

Sunset+Vine was established in 1983 and is the leading independent supplier of sports programming to broadcasters in the UK. It is also a world leader in International Advertiser Funded programming, producing over 2,000 hours annually.

Sunset+Vine's main UK production contracts include Channel Five's Cricket highlights coverage, the BBC's Horseracing, Five's through the night sport, live International Football and the Tour de France for ITV. Over the last year Sunset+Vine has set up Sunset+Vine Cymru, based in Cardiff, launched Sunset+Vine New Media and instigated a move into events television by co-developing the format and co-producing the first ever Eurovision Dance Contest.

<http://www.sunsetvine.co.uk>

The Solution: Panda Security for Enterprise

Panda Security for Enterprise includes a centralised console called AdminSecure that allows administrators to manage risks by offering real-time information to keep them constantly alert to the latest threats. It is currently the only product on the market that covers all necessary types of protection as an all-in-one solution, eliminating the need to purchase additional security products.

Alongside the single console, Sunset+Vine stated that one of the other main benefits was its ability to automatically uninstall the previous vendor solution. Atkinson continued, *"I have never come across another product that automatically uninstalls the previous one. This has proved to be one of the biggest advantages in deploying the solution. We no longer have to go through the laborious process of uninstalling the former product from everyone's desktop."* As a result, Sunset+Vine is now saving up to eight hours per week that they were previously losing on reconfiguring and making sure signature files are up to date on employee's desktops. Atkinson is also much happier with the level of customer service and competitive pricing, *"Their level of customer service is also like nothing I have previously experienced. If there are any difficulties, then there is always someone from Panda on the line to provide their expertise and assistance. The competitive single pricing also makes the offering a great value product."*

As a producer of Sports programming, many of Sunset+Vine's employees work remotely, filming live from various sporting locations up and down the country. Atkinson, who completed the deployment of Panda Security for Enterprise in just one day, noted that the solution provides significant benefits to employees working off-site. *"Although we have six offices across the UK, the nature of our business means that users are travelling 60 – 70 % of the time. Panda provides a remote depository, which means that instead of going through the sometimes slow process of sending through configuration updates across the Wide Area Network (WAN), they are stored locally at our branch offices, ensuring that staff working remotely can access all configuration updates from the local repository."*

Atkinson, like the whole IT department at Sunset+Vine, understands the importance of Web security and making sure that there is sufficient protection for business critical applications such as Outlook. Despite already having separate email protection, Atkinson was impressed by how the Panda solution covered Outlook with additional antivirus and spam protection. *"This was a really useful feature as it enables us to a fully support E-mail servers in case any problems occur with Outlook"*, said Atkinson.

The Future – If it's not broke then don't fix it

Following the success of Panda Security for Enterprise, Sunset+Vine decided to trial Panda's new cloud solution. The solution, Panda Cloud Protection, is a managed Cloud-based security service that can scale from individual users up to large enterprises.

"We have trialled the new Panda Cloud service. People may be sceptical because everything seems to be moving into the cloud and that can leave applications being open to hackers, but I didn't find any problems at all with the Panda Cloud Protection."

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Panda Security Awards and Certifications