

CASE STUDY

The Barbon Insurance Group (BIG) UK



Details

Company: The Barbon Insurance Group (BIG)
Country: UK
Sector: Insurance
Product: Panda Cloud Office Protection (PCOP)
Licenses: 1500
Offices managed: 7

The Barbon Insurance Group (BIG) is the UK's largest property insurance specialist. The organisation comprises of a number of brands including: Cadogan Hanover Park, Deacon, Farr, Letsure, Keelan Westall, Zennor Ltd and HomeLet. Each brand focuses on a different sectors of the residential and business property insurance market, offering a range of tailored services to cater for specialist areas of the market such as lettings, social housing and many more. The company's 650 employees are distributed across offices in Glasgow, London, Croydon, Bordon, Lincoln, Chelmsford and Bournemouth. Today it is a highly profitable organisation, serviced by an internal IT Operations group which is responsible for delivering all of the group's IT infrastructure, service desk and application support.

Benefits

- Product implementation speed.
- Simple and easy management from a single Web page.
- Extremely low maintenance cost.
- Minimum computer resource usage.
- Improved control over security systems protecting the network.
- Minimum time and effort dedicated to system management.

"We wanted to standardise and simplify the IT infrastructure and drive down costs whilst improving the manageability of the corporate network. Panda Security was unquestionably the best fit for our needs."

Ian Measures. Computer Operations Manager, Barbon Group

A Question of Cost

Following the creation of Barbon Insurance Group, IT manager **Rob Wishart** and Barbon Group Computer Operations Manager **Ian Measures** took stock of the group's IT security defences to assess the potential for cost savings and efficiency improvements. They discovered that the different divisions within the company were using a variety of different products, which was preventing them from leveraging economies of scale and complicating the support and administration overhead. The duo determined to standardise on a single solution across the organisation and specifically focused on identifying the most cost-effective solution available for their needs. Following a rigorous review of different alternatives including Sophos, E-Trust and Panda Security they chose Panda because they found it to be more effective in terms of detecting malware and - unlike the alternative solutions - its light footprint meant that it didn't suffer any of the frustrating delays when booting up machines experienced with their current security software.

Comprehensive Protection

*"Barbon selected **Panda Cloud Office Protection (PCOP)** as it offers the company comprehensive protection against all types of malware including: viruses, worms, Trojans, spyware, adware, rootkits and phishing, including protection for files and emails, HTTP/FTP downloads and instant messaging. The solution comes complete with Panda Security's Collective Intelligence technology; a web based service which offers Barbon employees comprehensive protection against new and evolving threats. Wishart added, "No other vendor offered both on-premise and cloud based security alternatives and the cloud version was particularly appealing for our field sales team who work remotely on laptops. The Collective Intelligence technology means that they automatically receive updates via the web to protect them against new threats without any user intervention".*



Solution

Panda Cloud Office Protection

Panda Cloud Office Protection is the security solution for endpoints and servers, based on the Security as a Service concept (SaaS). It allows companies to focus on their main business and frees them from the management and operating costs associated with traditional security solutions.

Its easy-to-use and always-on Web console allows administrators to install and manage security from anywhere, at any time.

Why choose Panda Cloud Office Protection?

- It guarantees maximum protection for PCs, laptops and servers.
- Minimises operating costs.
- Minimises resource consumption.
- Easy to use, easy to manage.
- Saves time.
- Improves risk management.
- Reinforces compliance with security regulations.
- Minimal technical knowledge required.
- Always connected and up-to-date.

A 360° View

According to **Measures** one of the most valuable aspects of the Panda deployment has been the ease of management and reporting. He explains, *"On a Monday morning I get reports from each site delivered to my desktop. This gives me complete visibility into what's happening from a security standpoint on any of our seven sites. This is a massive improvement on our old software. Previously we could only see when we had a virus, but had no executive level visibility into the risk exposure across the entire enterprise that could help us prioritise our actions. With Panda we can identify entry points and the frequency and location of malware occurrences which can help us take pre-emptive action to prevent security problems occurring"*.

The main advantage Barbon has enjoyed from the move to Panda Security's solution has been improved ease of management. **Measures** comments, *"Desktop security is no longer high on my agenda: updates occur automatically via the web without the intervention of the support group. We used to regularly receive user complaints about slow PCs with our previous software. Now those have disappeared, thanks to the slim footprint of the PCOP software on the client desktop. We really can install and forget this software"*.

As an insurance organisation the company needs to maintain regulatory compliance with the FSA and - since many of its products are sold online - it must also meet PCI DSS compliance standards. Here again Panda's security solutions makes the process painless by streamlining and automating the production of reports and being able to demonstrate clear security procedures.

Summing up his view of the success of the Panda deployment **Measures** adds, *"The move to Panda Security has been successful on a number of levels. It has proven itself highly effective at protecting our IT infrastructure from damaging malware attacks. It also empowers the executive team here at Barbon to stay constantly abreast of any emerging threats and take proactive action, whilst giving us excellent management information that allows us to manage the security risks within our organisation in a pragmatic and effective manner"*.

Panda Security Awards and Certifications

